



HOTEL CONCEPTS
Quality Hospitality Solutions





About Hotel Concepts

Established in 2003, Hotel Concepts is your reliable partner in quality equipment and furnishings supply, providing you with a wide range of first-rate products, as well as great value for money. As the exclusive regional distributor of many of the world's leading hospitality brands, Hotel Concepts can supply the right solution for any requirement.

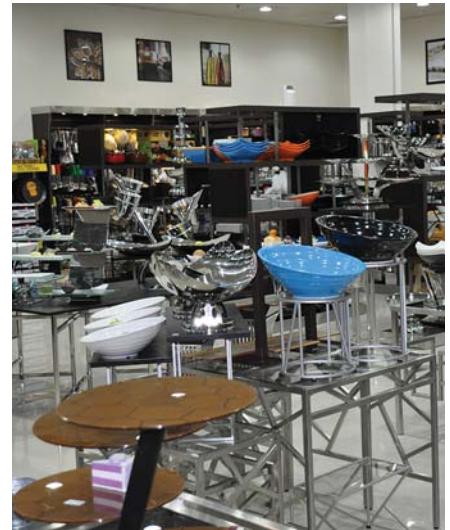


From its 4,500 square foot showroom and 25,000 square foot warehouse, Hotel Concepts' highly trained sales, delivery and customer service teams are committed to responding to inquiries with efficiency and professionalism to ensure exceptional end-to-end service for your hospitality supply needs.

Hotel Concepts has quickly established itself as the supplier of choice for many of the region's foremost hospitality organizations, and is well-positioned to continue its impressive growth for many years to come.

World-Class Facilities

Serving its customers from its 4,500 square foot showroom in the heart of Dubai, Hotel Concepts has become the home of great hospitality brands, unbeatable choice and exceptional value.



From its modern 25,000 square foot warehouse, Hotel Concepts supplies every product new or existing hotels, restaurants or other hospitality organizations may need, with sufficient stock always on-hand in Dubai to satisfy even the most urgent requirements.

From crockery, cutlery, glassware, banquet furniture, bed & bath linen, kitchen utensils, and other kitchen equipment to hotel trolleys, guestroom amenities, mini bars and a wide range of other quality good, Hotel Concepts is prepared to accommodate every requirement of the hospitality industry and provide first-class service at all times.

Trusted Distribution Network

Hotel Concepts believes that it is not enough to simply have the best products. It is also vital to deliver them to clients when and where they need them, whether it's around the corner or around the world.



To achieve this goal, Hotel Concepts owns and manages a large fleet of service vehicles and delivery trucks, operated by well-trained logistics and delivery teams. It also maintains a network of reliable and reputable transportation and storage partners throughout the region.

Across the UAE and throughout the Middle East and African markets, Hotel Concepts is well equipped to quickly respond to any supply or service requirement – large or small – even on short notice.

brands

Hotel Concepts Partners with many of the world's most popular and beloved brands to bring the finest global hospitality products to the UAE.





American Metalcraft Inc. (USA)

American Metalcraft is a leading tabletop supply manufacturer in the international foodservice industry. Established in 1947, the company manufactures and distributes over 2,000 top quality fine dining, catering, buffet service products made of ceramic, bamboo, glass or melamine from its 12,000 square meter warehouse in Chicago to restaurants, hotels, bars, clubs and resorts around the world



Aliseo (Germany)

For over 25 years Aliseo has been at the forefront of a new culture of hospitality solutions. An efficient reinvention of luxury where the importance of design and function combine with the celebration of essentials to create an aesthetic functional refuge for the enjoyment of the guest. While Aliseo adapts a unique design language for ergonomically intuitive solutions, the company is always adding to an already world-class product range comprising of steam-irons & ironing boards, stylish lit and unlit mirrors, hair-dryers, bathroom accessories, leather accessories, tea kettles, trays and more.



APS (Germany)

APS works together with prominent gastronomy designers and professionals to create bespoke products at its factory in Sundern, combining a beautiful design with exceptional functionality. Established in 1933, the company has the technology and expertise to meet the unique requirements for German-made catering items of its global network of wholesalers and consumers.





Bed & Bath Concepts (China)

Over the years, Bed & Bath Concepts has provided the Hospitality industry with quality products and expert advice. Our speciality is in sourcing from well established factories in China, India and Pakistan to offer designer bed linen, bedding, bath towels and more.

BED & BATH

Boska (Netherlands)

Boska Cheesewares® products have been developed to enjoy cheeses even more. The assortment is so comprehensive that there is an appropriate tool for every cheese display. For over 120 years, the quality, design, and ease of use of products has been the number one priority. Cheese can be enjoyed anytime, anywhere, hence the management at Boska is constantly searching for new Cheesewares® to experience cheese in the traditional and innovative ways.



BOSKA
HOLLAND



CAL-MIL (USA)

CAL-MIL manufactures a wide range of buffet and F&B products for the food service industry, including the popular Gourmet Display collection. Established in 1965, the company fulfills the needs of food service professionals in a creative yet efficient manner, using environmentally-friendly materials, metals, and synthetics for its product lines, as well as its custom design service to meet its customers' individual needs.

CAL-MIL



Costa Verde (Portugal)

Operating from its enormous 30,000 m² facility, the company's business is characterized by its equipment based on the most advanced German technology, as well as its use of the strictly selected local and international raw materials. International partnerships with important agents of the hospitality sector allow the company to present a complete set of services and specialized products for the hotel, restaurant and catering businesses, specialized retail and promotions with special focus on increasingly important market niches, such as special hotel or customized catering service.

costaverde

Dalebrook (UK)

Dalebrook is a world leader in the design and manufacture of melamine tableware. Established in 1945, Dalebrook was the first company to bring melamine food display products to the catering industry in the 1980s, using advanced technology to create more complex designs and customize products for its customers worldwide. The company constantly introduces new styles, shapes and finishes to its product range, which features virtually unbreakable and dishwasher safe bowls, plates, cups and stylish glasses.

Dalebrook®



Dalper (Portugal)

Dalper is a well-known and respected name in high-quality, international flatware. Established in the 1950s, the success of Dalper is grounded in a deep knowledge of top quality materials and continuous technological innovation. The company create a prestigious range of over 140 cutlery models, with daily production of over 50,000 cutlery units and 10,000 professional knives for their customers around the globe.

dalper·





de Buyer (France)

For over 180 years, generations of de Buyer workers have succeeded one another in adapting to new technologies to remain at the cutting edge of the requirements in the field. The company produces high technology equipment, using stamping or cutting, each frying pan, saucepan or utensil is formed using traditional methods, defects are removed and they are hand-polished to guarantee a perfect finish.



Icel (Portugal)

Icel is a renowned leader in the home and professional cutlery sector. Established in 1945, the company manufactures over 3 million cutlery units each year for domestic and professional chefs around the world, using the highest quality steel for its popular range of kitchen knives.



Jein (Italy)

Jein is a prominent Italian manufacturer of high-quality fabrics and tablecloths for indoor and outdoor use by bars, restaurants and hotels. Established in the 1960s, the company prides itself in following the latest design and materials trends to continuously innovate and satisfy its customers with beautiful and fireproof curtains, bedspreads, quilts, tablecloths and more.





Jiwins (China)

Jiwins specializes in manufacturing metal and plastic products for hotels, bars and Chinese and Western-style kitchens. Established in 2001, operates out of a 20,000 square meter factory to produce high-quality glass racks, gastronorme polycarbonate food containers, camcarriers and glassware for its clients throughout Asia and worldwide.



Kraft (Germany)

Kraft is a respected producer of stylish and durable buffet ware for the hospitality industry. The company specializes in the development and distribution of a comprehensive range of fuel and electric-operated, induction-based stainless steel chafing dishes, supported by superior customer service and value to delight its customers across the Middle East, Europe and beyond.



Kraft
buffetware



Libbey (USA)

Libbey is a leading global manufacturer and distributor of glass tableware products, with the largest manufacturing, distribution and service network in North America. Established in 1818, the company designs and markets an extensive line of high-quality glass tableware, ceramic dinnerware, metal flatware, hollowware, serveware, wine glasses, tumblers and more to its global customers in the foodservice, retail, and business-to-business markets.

Libbey



Lodge (USA)

Lodge Cast Iron Cookware is America's sole domestic manufacturer of foundry seasoned cast-iron cookware. Established in 1896, the company's unfaltering dedication to quality, technology and its employees have helped it flourish and earn a reputation as a respected innovator in the industry. Its range of tough, easy-to-clean pans are loved by professional and amateur chefs worldwide.



Piazza (Italy)

Piazza is a beloved producer of a wide assortment of kitchen, dining and bar products, perfect for creating, serving and enjoying delicious food and drinks. Established in 1880, the company is well respected for its industriousness, ingenuity and creativity, producing high-quality, modern products that deliver great functionality and value for its customers in Italy and around the world.



Piedra (Hong Kong)

Piedra is a leading producer of superior porcelain crockery products with simply, stylish designs and exceptional quality. The company manufactures a complete range of commercial chinaware, from gleaming tableware to stunning decorative pieces, which are all fully-vitrified and microwave- and dishwasher-safe, making them ideal for restaurants and hotels around the world.





Schneider (Germany)

Schneider offers a wide range of professional equipment and utensils to hospitality establishments all over the world. Their top quality products are conceived for professional use in bakeries, pastry shops, hotels, restaurants, cafeterias, canteens, in the catering business, and in the food industry in general.



Strahl (New Zealand)

Strahl is a high quality beverageware that combines the strength of polycarbonate, with the elegant look and feel of glass. All of the elegant designs can be used in both the refrigerator and freezer. Perfect for chilling pitchers and glasses or storing pre-made nibbles and desserts. Its superior insulation properties keep beverages at optimal drinking temperature for longer.



TableCraft (USA)

TableCraft is a world-renowned manufacturer and distributor of innovative foodservices and retail products. Established in 1946, the company delivers the tableware that sets the standard for restaurants and catering, with an extensive line of high-quality commercial supplies to meet its customers' diverse restaurant tableware and catering needs. With over 3,000 trusted products, TableCraft is the supplier of choice for stylish and versatile items for front-of-the-house, back-of-the-house, kitchens, and tabletops around the world.





we
trust
in...



ALISEO GERMANY
HOTELPERFEKTION



BED & BATH

BOSKA HOLLAND

CAL·MIL

costaverde

Dalebrook®

dalper®

de BUYER
DEPUIS 1830



ICEL®

ein

JIWINS®

Kraft
buffetware

Libbey

LODGE

PIAZZA

piedra⁺

S SCHNEIDER

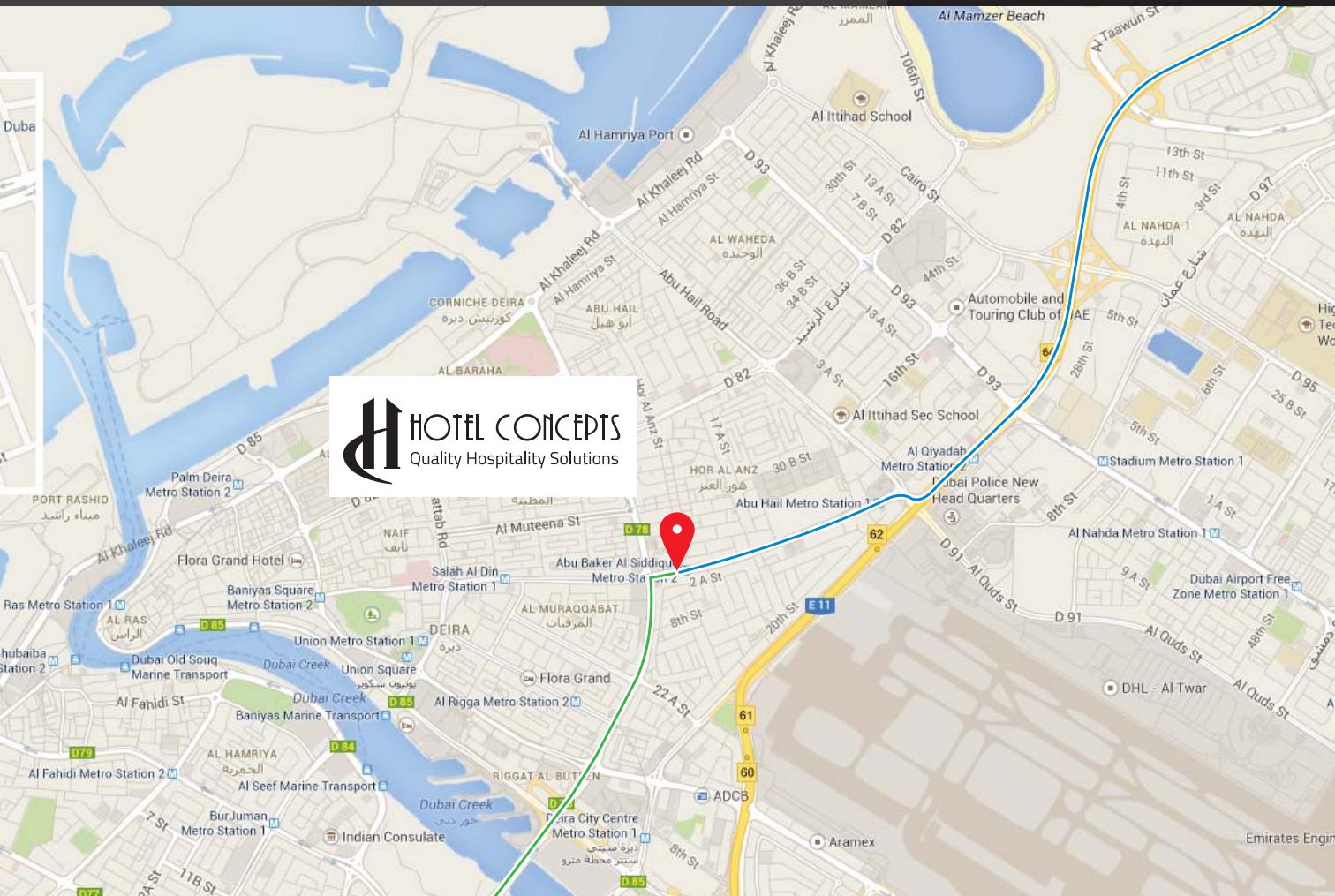
Strahl®
ELEGANT STRENGTH



location map



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P.O. Box 90120, Dubai, United Arab Emirates

Tel.: +971 4 266 2581

Fax: +971 4 266 2582

E-mail: hotelcon@eim.ae

Website: www.hotelconceptsonline.com

