



HOTEL CONCEPTS
Quality Hospitality Solutions

PROFILE

About Hotel Concepts

Established in 2003, Hotel Concepts is your reliable partner in quality equipment and furnishings supply, providing you with a wide range of first-rate products, as well as great value for money. As the exclusive regional distributor of many of the world's leading hospitality brands, Hotel Concepts can supply the right solution for any requirement.

From its 4,500 square foot showroom and 25,000 square foot warehouse, Hotel Concepts' highly trained sales, delivery and customer service teams are committed to responding to inquiries with efficiency and professionalism to ensure exceptional end-to-end service for your hospitality supply needs.

Hotel Concepts has quickly established itself as the supplier of choice for many of the region's foremost hospitality organizations, and is well-positioned to continue its impressive growth for many years to come.





World-Class Facilities

Serving its customers from its 4,500 square foot showroom in the heart of Dubai, Hotel Concepts has become the home of great hospitality brands, unbeatable choice and exceptional value.

From its modern 25,000 square foot warehouse, Hotel Concepts supplies every product new or existing hotels, restaurants or other hospitality organizations may need, with sufficient stock always on-hand in Dubai to satisfy even the most urgent requirements.

From crockery, cutlery, glassware, banquet furniture, bed & bath linen, kitchen utensils, and other kitchen equipment to hotel trolleys, guestroom amenities, mini bars and a wide range of other quality good, Hotel Concepts is prepared to accommodate every requirement of the hospitality industry and provide first-class service at all times.



Trusted Distribution Network

Hotel Concepts believes that it is not enough to simply have the best products. It is also vital to deliver them to clients when and where they need them, whether it's around the corner or around the world.

To achieve this goal, Hotel Concepts owns and manages a large fleet of service vehicles and delivery trucks, operated by well-trained logistics and delivery teams. It also maintains a network of reliable and reputable transportation and storage partners throughout the region.

Across the UAE and throughout the Middle East and African markets, Hotel Concepts is well equipped to quickly respond to any supply or service requirement – large or small – even on short notice.

Brands

Hotel Concepts partners with many of the world's most popular and beloved brands to bring the finest global hospitality products to the UAE.





APS, established in 1933 works together with prominent gastronomy designers and professionals to create bespoke products at its factory in Sundern, combining a beautiful design with exceptional functionality.



CAL MIL manufactures a wide range of buffet and F&B products for the food service industry, including the popular Gourmet Display collection. Established in 1965, the company fulfills the needs of food service professionals in a creative yet efficient manner, using environmentally-friendly materials, metals, and synthetics for its product lines.

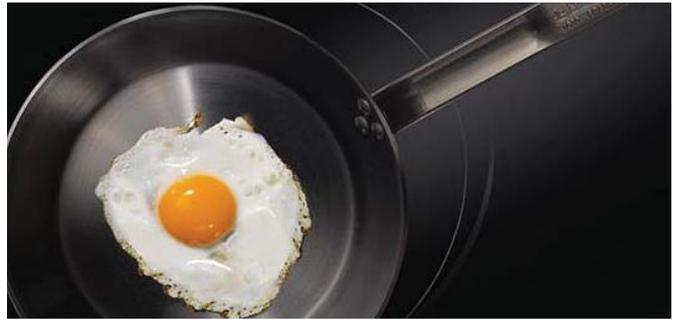


American Metal Craft is a leading tabletop supply manufacturer in the international food service industry. Established in 1947, the company manufactures and distributes over 2,000 top quality fine dining, catering, buffet service products made of ceramic, bamboo, glass or melamine.



Kraft

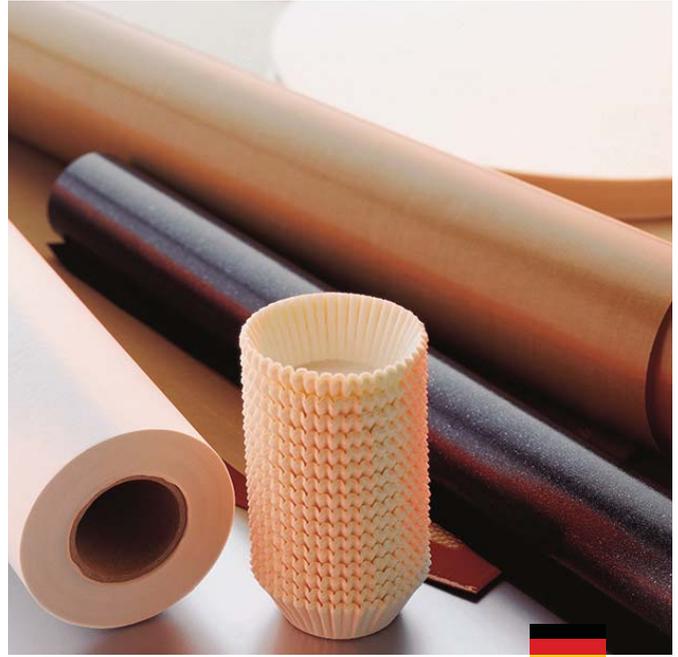
Kraft specializes in the development and distribution of a comprehensive range of fuel and electric-operated, induction-based stainless steel chafing dishes.



For over 180 years, DEBUYER produces high technology equipment, using stamping or cutting, each frying pan, saucepan or utensil is formed using traditional methods, defects are removed and they are hand-polished to guarantee a perfect finish.



As one of the world's leading manufacturers of quality knives and accessories for professional use, GIESSER produces more than 8,000 knives daily at its plant in Winnenden, Germany. The broad product range includes 2,500 different forged and stamped knives, as well as accessories for the food service and food processing industries. GIESSER products feature outstanding materials and first-class workmanship. You'll find just the right tool for your demands.



Schneider GmbH has proved to be a competent high-performance and quality-conscious manufacturer, supplier and partner in all kinds of Bakery product portfolio comprising more than 4,500 items. All over the world renowned catering companies, bakeries, 5-Star hotels work with equipment for professionals from Schneider.



Established in 1880, Piazza produces a wide assortment of kitchen, dining and bar products, perfect for creating and serving.

Euroceppi



Euroceppi

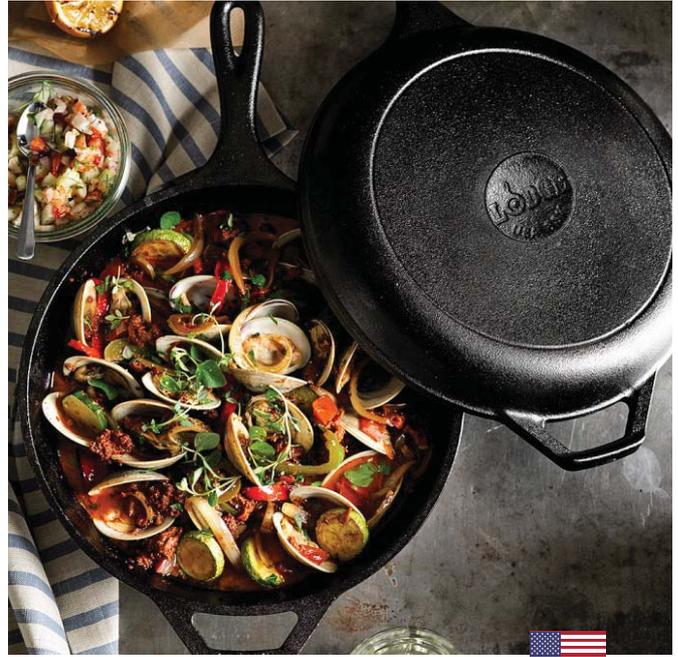
Euroceppi has been into manufacturing of HDPE Cutting Boards and Wooden Chopping blocks, and also supply of professional kitchen, catering, hotel and food processing equipment.

marlux



marlux

Marlux was created in 1938 and is now renowned for its 3rd-generation family expertise. With its long history in manufacturing, Marlux is a leader in the pepper and salt mill industry in France and worldwide. Marlux is well-known for the precision of its salt and pepper grinders manufactured on the company's proprietary machinery, for its original designs, and for the reliability of its production.



Lodge Cast Iron Cookware is America's sole domestic manufacturer of foundry seasoned cast-iron cookware. Established in 1896, the company's unfaltering dedication to quality, technology and its employees have helped it flourish and earn a reputation as a respected innovator in the industry. Its range of tough, easy-to-clean pans are loved by professional and amateur chefs worldwide.



Lava brings more than 40 years of experience creating superbly beautiful and functional cast-iron cookware. Lava combines cutting edge metal forming and enameling technologies with decades of obsession over our love for high performance cookware. Lava's mission is to bring healthy, flavor packed cooking to your family's kitchen table and to the world's finest restaurants.



Regás

Regas ceramics are traditional makers of Spanish terracotta since 1821. An extensive collection of high quality ceramics with a contrast of colours from casseroles to Tagines, this versatile ceramic can be used for direct heat, oven and microwave. Elegant for any table, Regas cookware holds and distributes heat perfectly, from oven to table perfect for tapas style modern dining. To create the flavours of the Mediterranean or creating your own masterpiece.



KUTAHYA
PORSELEN

Established in 1974, Kutahya is a dynamic and innovative porcelain tableware brand. As the biggest manufacturer of porcelain tableware in the world, Kutahya Porselen produces 120 million pieces of tableware annually.



piedra
china ware

Piedra is a leading producer of superior porcelain crockery products with simply, stylish designs and exceptional quality. The company manufactures a complete range of commercial chinaware, from gleaming tableware to stunning decorative pieces, which are all fully-vitrified and microwave- and dishwasher-safe, making them ideal for restaurants and hotels.



balance

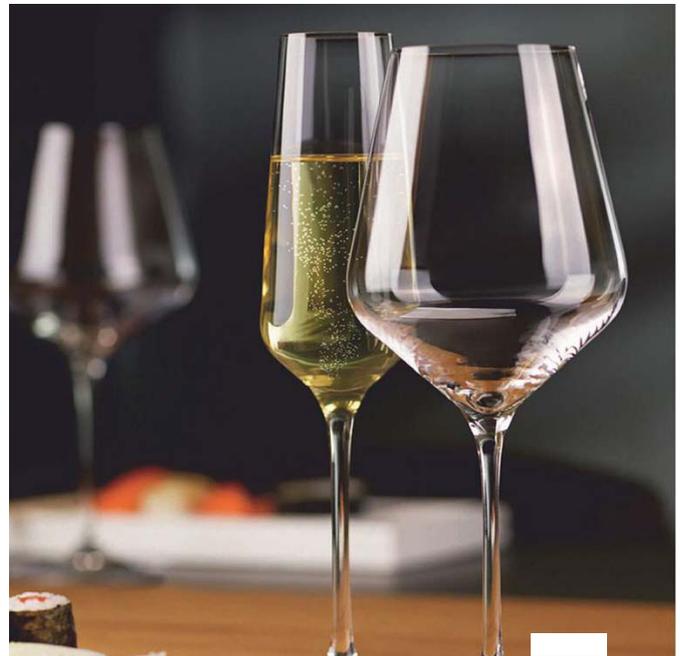


For more than 90 years, PICARD & WIELPÜTZ have remained true to the Solingen tradition and continue to manufacture cutlery and distribute it worldwide. PICARD & WIELPÜTZ work with traditional manufacturing methods such as grinding blocks, which have existed in a similar form for many decades, as well as with modern production equipment, such as robots, which allows to achieve higher production quantities with the same quality. At PICARD & WIELPÜTZ, there is an interaction between manual work and mechanical production, which is so balanced that we can offer our customers the best possible quality.



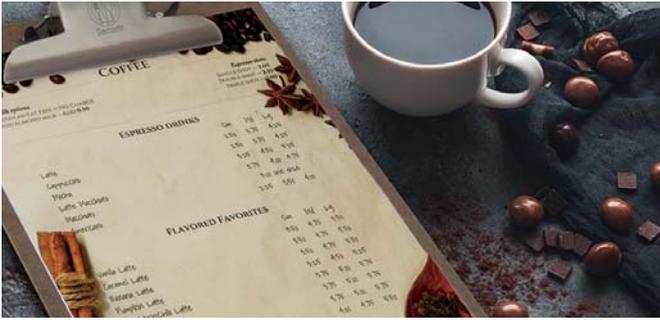
dalper

Dalper is a well-known and respected name in high-quality, international flatware. Established in the 1950s, the success of Dalper is grounded in a deep knowledge of top quality materials and continuous technological innovation. The company create a prestigious range of over 140 cutlery models, with daily production of over 50,000 cutlery units and 10,000 professional knives for their customers around the globe.



KROSNO
BRILLIANCE IN GLASS SINCE 1923

KROSNO is an iconic brand and a global showpiece of Polish glassware. Nearly 100 years of craftsmanship, renowned for its attention to every detail, has brought about a wide range of products that stand out for their quality, functionality, exquisite workmanship and timeless design.



Securit stands for quality products, such as chalkboards [for pavements, tables and walls], chalkmarkers, chalkboard paint, adhesive chalkboards, menu holders, [LED] information displays, barriers systems and smoker poles.



EAZGO is recognised as a symbol of excellence at the finest hotels worldwide. With many styles to choose from. These luggage trolleys, ash-bins, sign stands, service carts set the standard for aesthetics and functionality when it comes to high end carts.



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BANQUET

Various designs of banquet chairs, tables & trolleys, restaurant chairs & tables, hotel chairs & tables, bar chairs, tables, stools & cabinets, café chairs & tables, buffet tables, fast food furniture range etc are available.





BED & BATH Bed & Bath offers a complete range of hospitality linen solutions such as towels, bed sheets, bed runners, bathrobes, duvets, mattress protectors, pillows, etc.



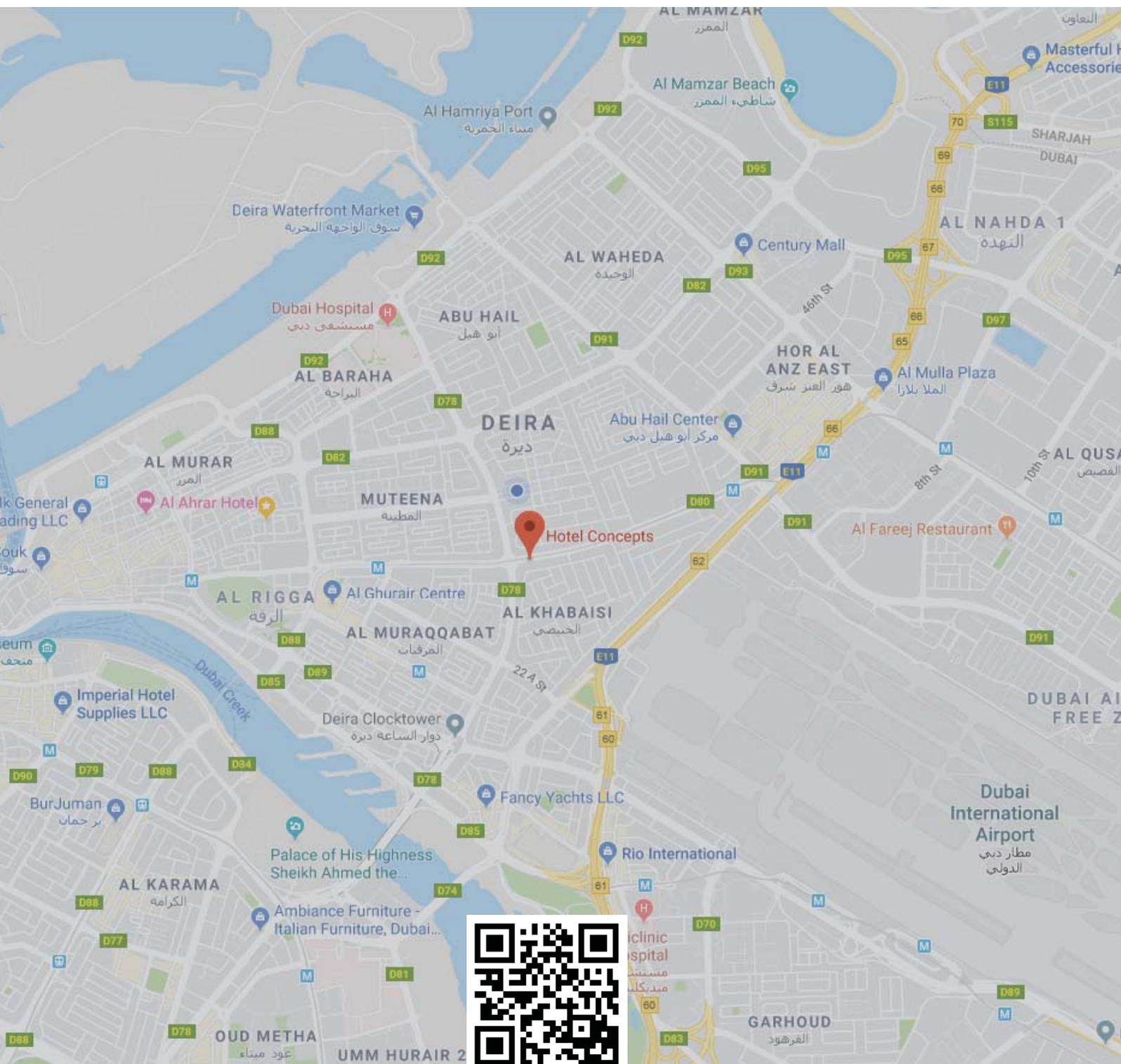
JEIN provides fabrics and table clothing for the interior and open air decoration for home and public places by following the different transformation and the trends of the market.



It offers foodservice products, such as drinkware, display ware, food storage and handling, dishwash and storage racks, transportation, and tabletop accessories, bar supplies, foodservice trays.

Clients





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